|  | What will I learn?  | How will I learn it?  | Why is it important that I learn this?  | Why am I learning this now?  |
|--|---|---|---|--|
| Year 10<br>GCSE<br>business<br>Half term 1 | Unit 1: Business in the real world:  The purpose and nature of business including reasons for starting a business, business functions, the role of business enterprise and entrepreneurship, and the dynamic nature of business.  Business ownership  Aims and objectives | Enquiry and Independent Research  Discussion and Debate  Case studies on global businesses.  Documentaries and TV shows on global firms and how they compete. | This unit introduces key business language and concepts in relation to key business topics such as enterprise, ownership structures, business location, business plans, stakeholders, business aims and objectives and business | As you are new to the subject it is important that you are introduced to the basics so you will able to tackle the high-level understanding of these topics in greater detail. |
|  | Stakeholders  Business location  Business planning  Expanding a   |   | growth. Later units will build on the understanding developed during this unit.   |  |
|  | business  |   |   |  |
| Year 10<br>GCSE<br>business                | Unit 3: Business Operations: Production   | Enquiry and<br>Independent<br>Research  | This unit introduces key business language and  | Unit 1 introduced the concept of customer needs and business costs. This unit  |
| Half term 2                                | processes  The role of  | Discussion and<br>Debate  | concepts in relation to topics such as  | develops these key<br>concepts to gain a<br>better understanding   |
|  | procurement including JIT and JIC, logistics and supply chain management  Quality  Customer service   | Case studies on global businesses.  Documentaries and TV shows on global firms and how they compete.  | supply chain, quality, customer service, lean production, and, job and flow production.   | of production and the<br>theory behind why<br>business produce<br>what they do and the<br>way businesses<br>produce what they<br>do.   |
| Year 10<br>GCSE<br>Business                | Unit 4: Human<br>Resources  | Enquiry and<br>Independent<br>Research  | This unit<br>introduces key<br>business<br>language and   | Staff are vital to a<br>business success and<br>are fundamental to<br>ensuring that  |

| Half term 3 | Organisational              | Discussion and      | concepts in            | businesses are            |
|-------------|-----------------------------|---------------------|------------------------|---------------------------|
| and 4       | structures                  | Debate              | relation to how        | successful and that       |
|             | Recruitment and             | Case studies on     | a business<br>employs, | operation run smoothly.   |
|             | selection                   | global businesses.  | motivates and          | Sillootilly.              |
|             | Sciestion                   | Biobai basiiiessesi | manages their          |                           |
|             | Motivating                  | Documentaries       | staff to               |                           |
|             | employees                   | and TV shows on     | maximise               |                           |
|             |                             | global firms and    | business               |                           |
|             | Training                    | how they            | performance            |                           |
|             |                             | compete.            | and efficiency.        |                           |
| Year 10     | Unit 6 Finance:             | Enquiry and         | This unit              | This unit builds on the   |
| GCSE        |                             | Independent         | introduces the         | introduction to costs,    |
| Business    | Sources of finance          | Research            | financial side         | revenue and profit in     |
|             |                             |                     | of a business          | unit 1 and develops       |
| Half term 5 | Cash flow                   | Discussion and      | and the                | your understanding to     |
| and 6       |                             | Debate              | principles of          | include sources of        |
|             | Financial terms and         |                     | financial              | finance, cash-flow        |
|             | calculations                | Case studies on     | management<br>with a   | and financial statements. |
|             | including breakeven and ARR | global businesses.  | business. Ever         | statements.               |
|             | una / titt                  | Documentaries       | business needs         |                           |
|             | Analysing financial         | and TV shows on     | financial              |                           |
|             | performance                 | global firms and    | statements             |                           |
|             | including the income        | how they            | therefore it is        |                           |
|             | statement, the              | compete.            | vital that you         |                           |
|             | statement of                |                     | understand             |                           |
|             | financial position,         |                     | how a business         |                           |
|             | gross and net profit        |                     | manages its finances.  |                           |
|             | margin                      |                     | illiances.             |                           |